



Dynamic Cables Limited

(Govt. Recognised TWO STAR Export House)
(An ISO 9001:2015, 14001:2015 & 45001:2018 Company)

Date: 30.06.2025

To,

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai-400001
Scrip Code: BSE-540795

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor, Plot No. C/1
G-Block, Bandra-Kurla Complex,
Bandra(East) Mumbai-4000501
Trading Symbol: DYCL

Subject: Disclosures pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Corporate Presentation

Dear Sir/Madam,

Pursuant to the Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Corporate Presentation for the quarter and financial year ended 31st March, 2025. The presentation provides a summary of key developments during the year.

This presentation is also made available on the company's website at www.dynamiccables.co.in

Thanking you,

Yours faithfully,

For Dynamic Cables Limited

Naina
Gupta

Digitally signed
by Naina Gupta
Date: 2025.06.30
13:15:38 +05'30'

Naina Gupta

(Company Secretary and Compliance Officer)

M. No. A56881

Encl.: as above



Mangal Group
promoting value engineering



CIN: L31300RJ2007PLC024139

Regd. Office & Unit-1: F-260, Road No.13, VKI Area, Jaipur-302013 (INDIA)
Ph: +91 141 2262589, 4042005 | Fax: +91 141 2330182 | Email: info@dynamiccables.co.in



**EXECUTION.
EXPANSION.
EXCELLENCE.**

Corporate Presentation



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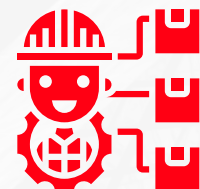
Dynamic Cables Limited

www.dynamiccables.co.in

ABOUT US



OVERVIEW



**Leading
Manufacturer and Supplier
of Power Cables in India**

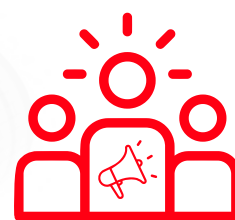


**Track
Record
39+ Years**



**CAGR Since Listing
(Dec 2017)**

Cable Sales	23%
EBITDA	27%
PAT	36%



**Product Approvals
With all the major
utilities & end user**



**Listed On
NSE and BSE**



**ROCE
26.4%**



**ROE
22.1%**



**Infrastructure
3 Manufacturing
facilities situated at
Jaipur & Reengus**

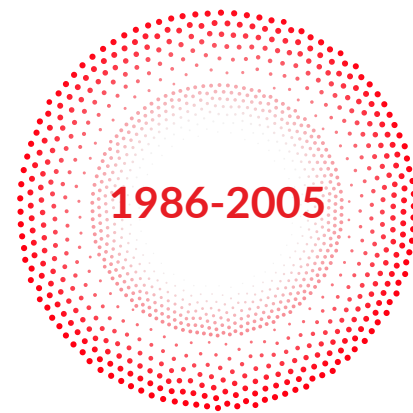


**Research & Development
Dedicated labs for quality
testing and new product
development**



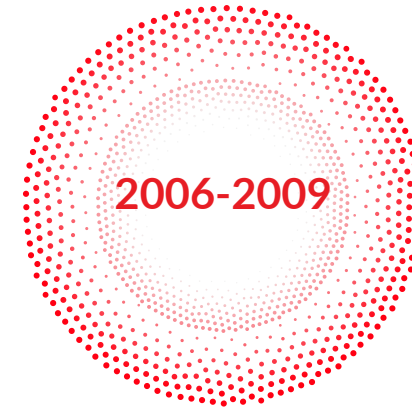
**Export
42+ Countries Served**

EVOLUTION



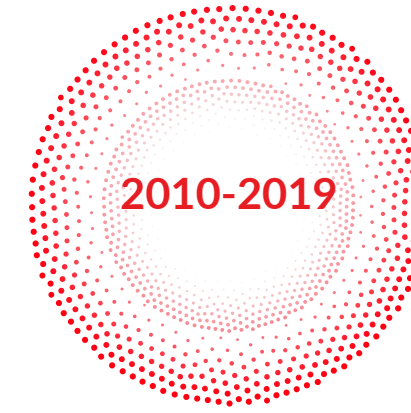
1986-2005

- Inception of Dynamic Engineers as a Partnership Firm
- Started manufacturing super enameled & DPC wires
- Diversified into Overhead conductors



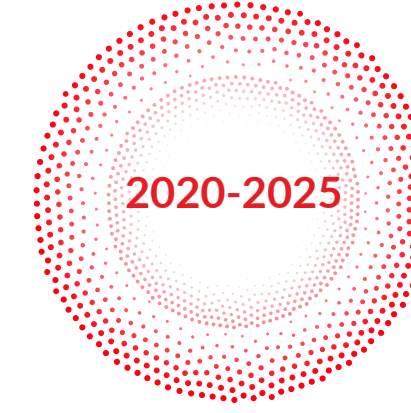
2006-2009

- Started Manufacturing LV cables.
- Forayed in exports
- Greenfield expansion of 2nd manufacturing plant at Jaipur



2010-2019

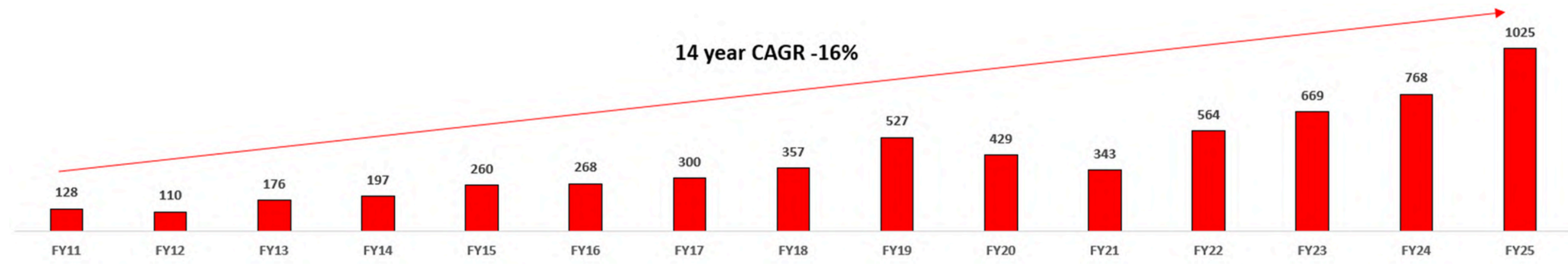
- BSE SME Listing
- Greenfield expansion of 3rd manufacturing plant at Reengus
- Started manufacturing HV cables



2020-2025

- Migration to BSE mainboard & Listed on NSE
- Raised ~ Rs 96.58 Crs through preferential allotment
- Product Launch - Solar Power Cables

Revenue Journey



COMPETENCIES



Focused Team:

Young and focused promoter along with a sound and well aligned management team of qualified & experienced professionals under an articulated organizational structure driving the execution engine



Infrastructure:

World Class technology Integrated infrastructure with large manufacturing capacities resulting in operating and cost efficiencies. Each facility is fitted with latest equipment and state-of the-art technology



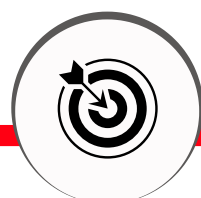
Clientele:

Longstanding relationships with large and diversified customer base located in India and across 42+ international markets. We are a customer centric organization



De-Risking:

Strong Product Design Focus on adding a range of value-added products through innovative manufacturing processes.



Marketing:

Market Intelligence and dedicated sales and customer service teams which helps to engage closely with customer's procurement teams for real time market updates.



Strong Domestic & Export Presence:

Widespread Presence in both Domestic and Export Markets Supplying to Government and Private players



Research & Development:

Continuous focus on R&D for quality testing and product development as per market demand and trends

PRODUCT RANGE

**66 KV
Power Cable**



**MV Power
Cable**



**MV Aerial
Bunched Cables**



**LV Copper
Armoured Cable**



**LV Copper
Power Cable**



UL Cable



**LV Aluminium
Multicore FRLS Cable**



**LV Aluminium
Unarmoured Power Cable**



**MV Single Core Aluminium
Armoured Power Cable**



**LV Copper
Control Cable**



**LV Aerial
Bunched Cable**



**Railway Signaling
Cable**



**Solar Power AC/DC
Cables**



AL 59 Conductor



**11KV/22KV/33KV
MV Covered Conductors**



**ACSR
Conductors**



**AA/AAA
Conductors**

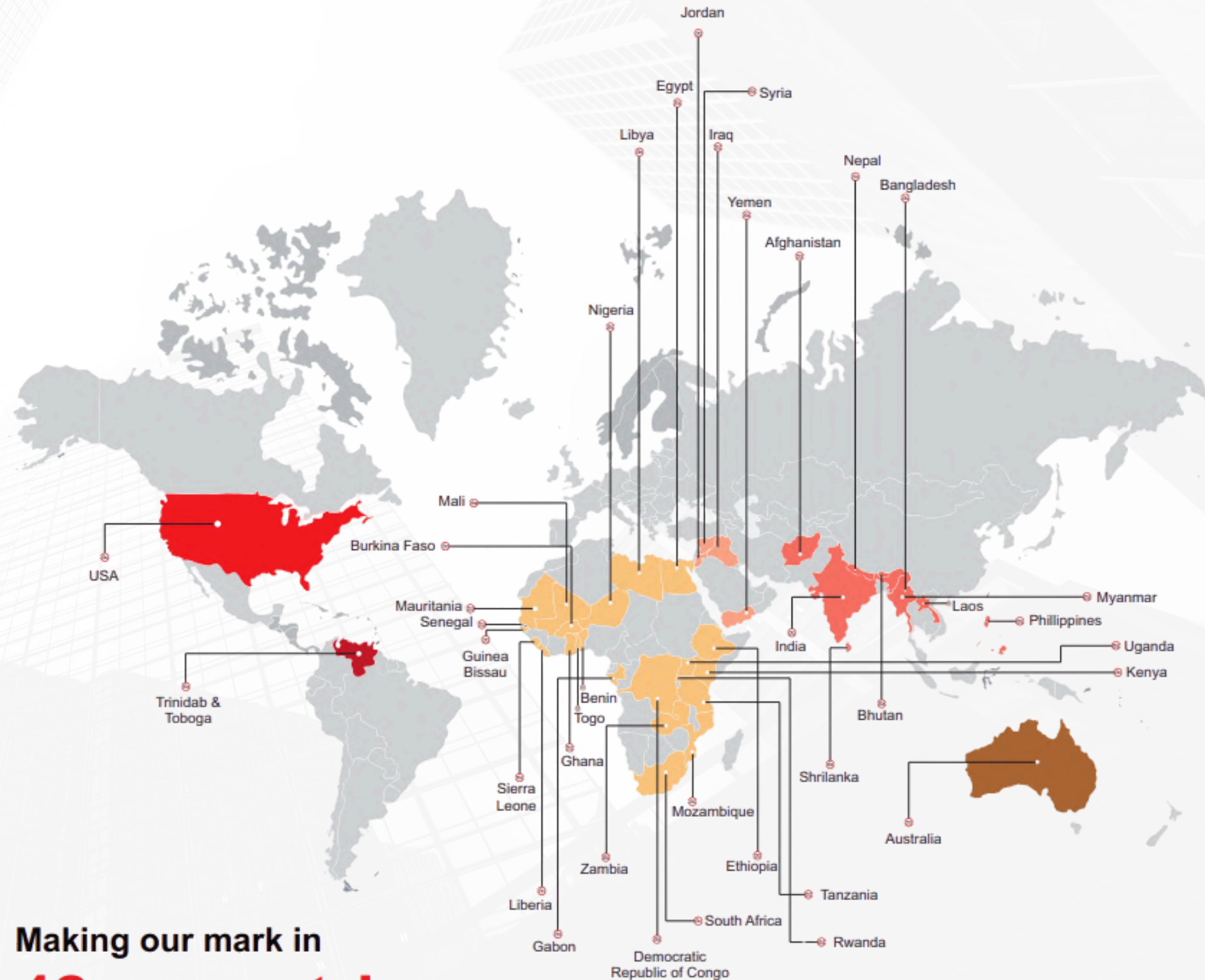


**Bare Copper
Conductors**



OUR GLOBAL FOOTPRINT

1. Afghanistan
2. Australia
3. Bangladesh
4. Benin
5. Bhutan
6. Burkina Faso
7. Democratic Republic of Congo
8. Egypt
9. Ethiopia
10. Gabon
11. Gambia
12. Ghana
13. Guinea Bissau
14. India
15. Iraq
16. Jordan
17. Kenya
18. Laos
19. Liberia
20. Libya
21. Mali
22. Malawi
23. Mauritania
24. Mauritius
25. Mozambique
26. Myanmar
27. Nepal
28. Nigeria
29. Philippines
30. Rwanda
31. Senegal
32. Sierra Leone
33. South Africa
34. Sri Lanka
35. Syria
36. Tanzania
37. Togo
38. Trinidad & Tobago
39. USA
40. Uganda
41. Yemen
42. Zambia



Making our mark in
42+ countries

Marquee Clients and Certifications



Product Tested from globally reorganized NABL Accredited Laboratories

A GreenCo Bronze rated company from CII Godrej GBC



Standards Compliance



Quality Certifications

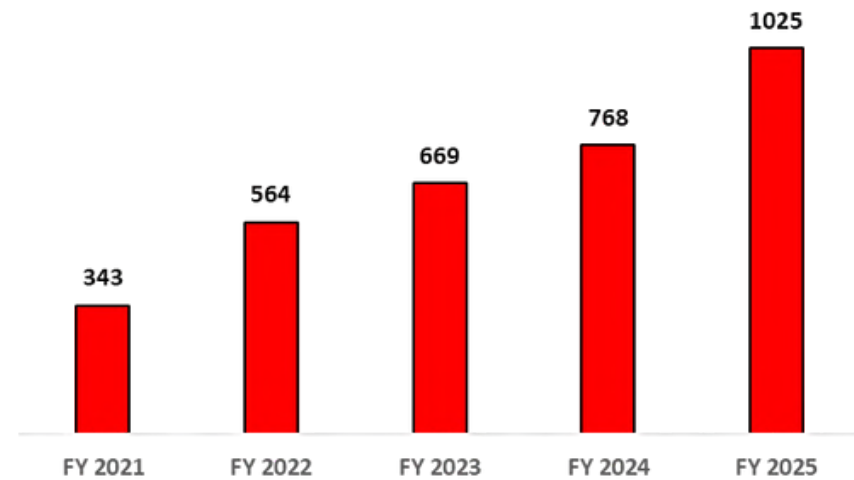


FINANCIAL OVERVIEW

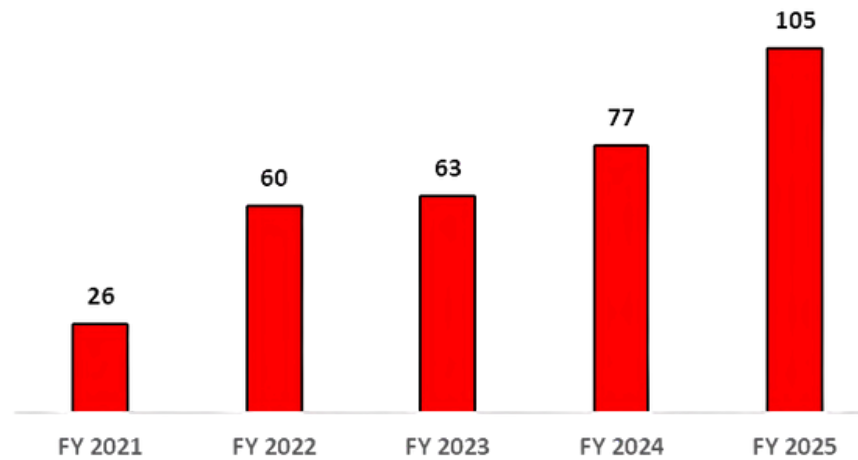


KEY FINANCIAL HIGHLIGHTS

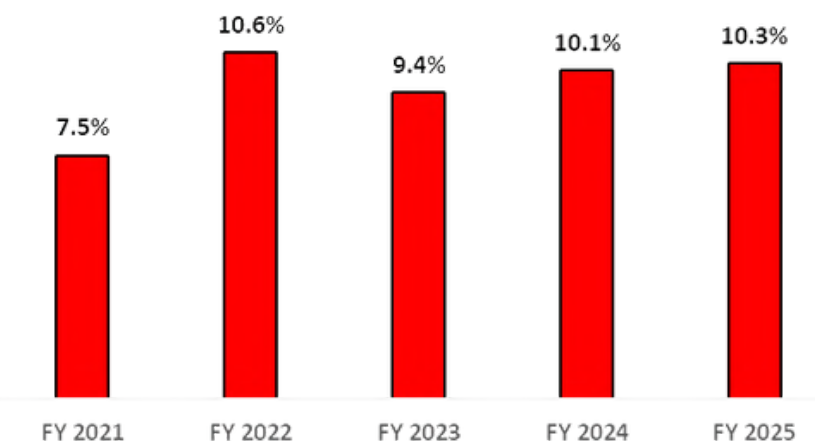
Revenue



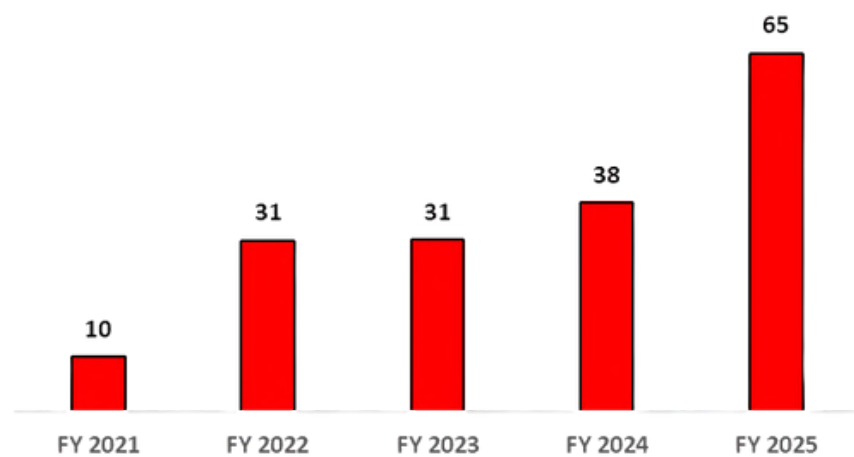
Operating Profit



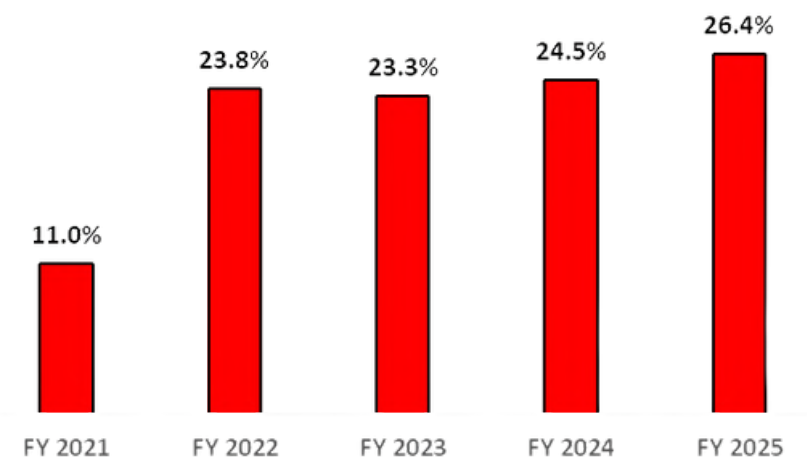
Operating Margin %



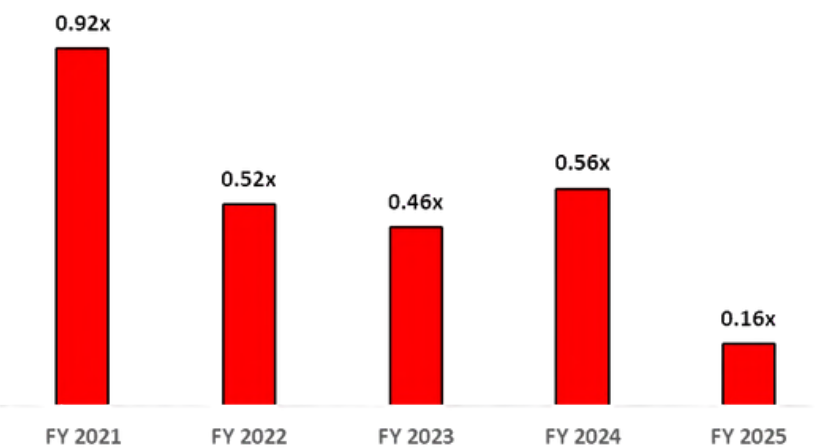
PAT



ROCE



Debt/Equity Ratio



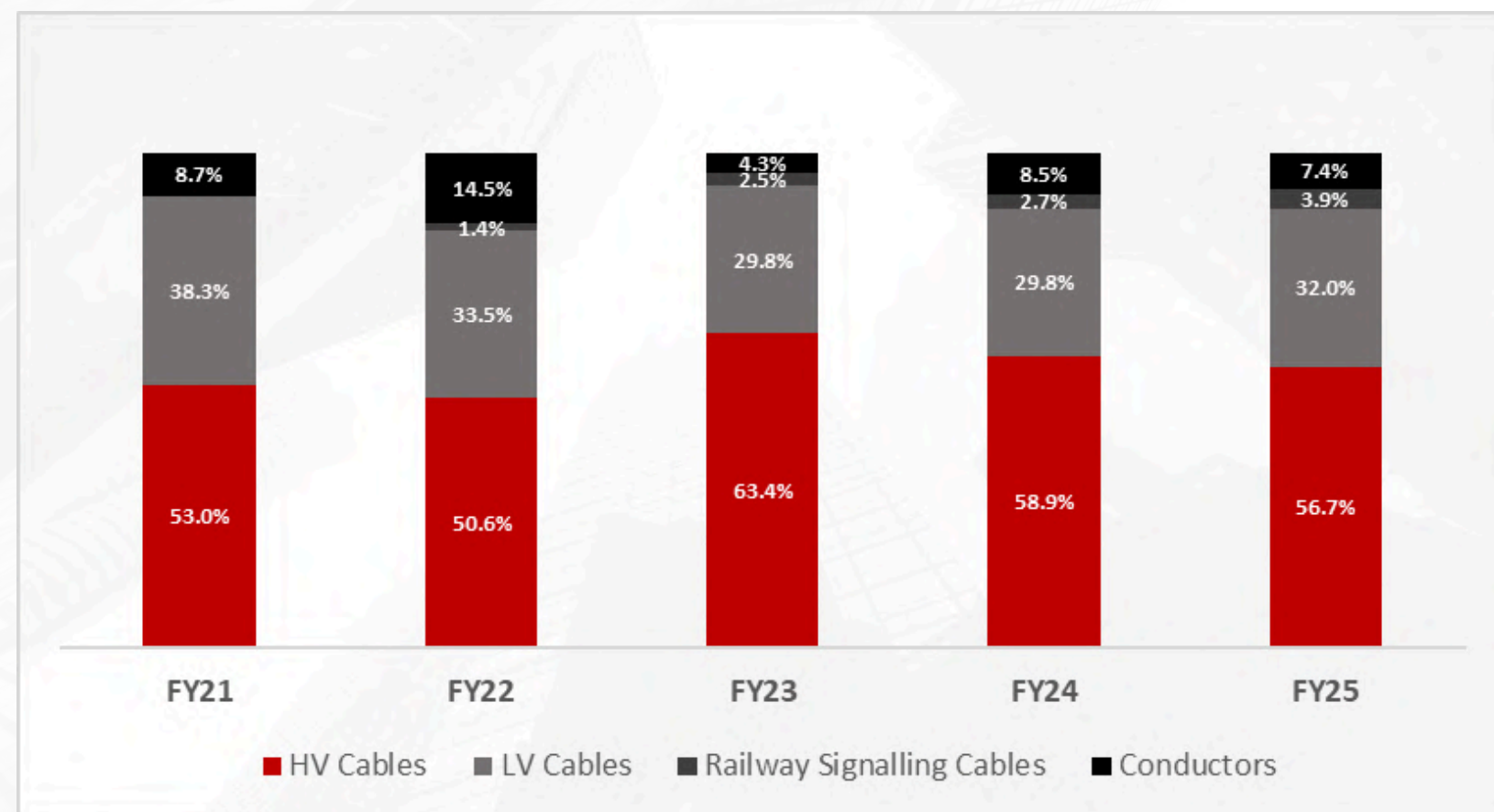
Credit rating

CRISIL A (Long Term)
CRISIL A1 (Short Term)

IND A- (Long Term)
IND A1 (Short Term)

PRODUCT MIX

Revenue Mix : Moving towards value added products
Evolving with company's technical capabilities

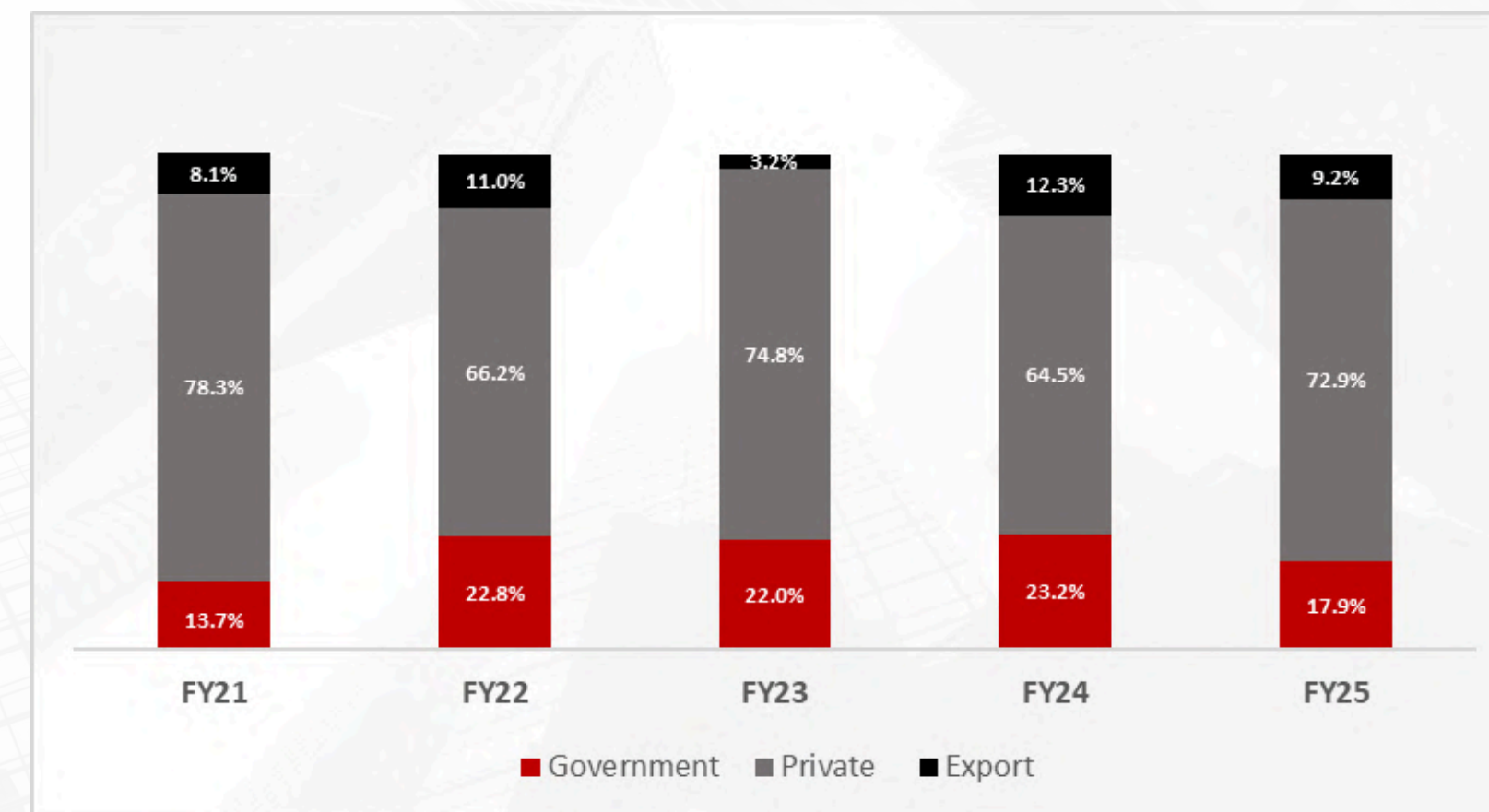


KEY HIGHLIGHT

Focus towards high value add HV Cables , 50%+ contribution.
Renewable cables and specialty product manufacturing are expected to contribute significantly in future growth.

CUSTOMER MIX

Revenue Mix : Moving towards quality conscious customers
Evolving with rise of private Discoms & turnkey EPC players



KEY HIGHLIGHT

Focus on high quality customers, in Private, Government and Exports.
Export in FY25 contributed around 9%.

FY25 HIGHLIGHTS

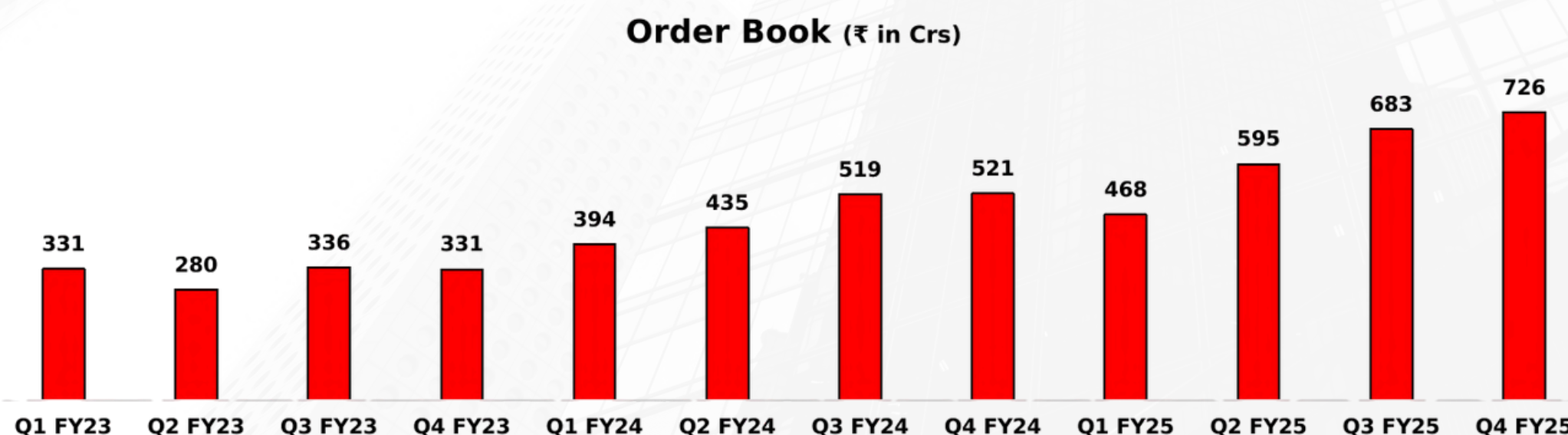
Key operational highlights :

- Revenue growth was ~34% for FY25 as compared to FY24
- Operating margins were stable @ 10.3%. & PAT Margins improved to ~6%.
- Receivable days (calculated on trailing quarter gross sales) was ~56 days in Q4FY25.
- Order book stands at ~Rs 726 crores.
- Robust business environment and long-term demand growth levers playing out

Key strategic developments:

- Conclusion of the preferential allotment of equity shares amounting to Rs 96.58 crores.
- Expansion of our product portfolio to include solar power cable in view of the growing demand for renewable energy solutions
- Debottlenecking initiatives undertook by the company resulting in increased turnover capacity from existing plant from ₹950-1000 Crs p.a. to ₹ 1100-1150 Crs p.a.

Order Book Expansion (₹ in Crs)



Top-line (Revenue)

FY25 : 1025 Crs

YoY ►► 33.5%

Operating Profits

FY25 : 105 Crs

OPM ►► 10.3%

Profitability (PAT)

FY25 : 65 Crs

NPM ►► 6.3%

CAPACITY EXPANSION

CAPACITY EXPANSION



↑ ~20%

Capacity expansion of cables and specialty conductors depending upon their specifications.



Upto Rs. 35 Crs.

Investment towards capacity expansion.



30,000 KMS

Total capacity for various HT, LT cables and specialty conductors that can be produced annually at its Reengus plant



Commencement

Capacity expansion to be installed by H2 FY26

WAY AHEAD



SUN RISE MOMENT



Multiyear under investment in Power sector

- Huge catch-up demand
- Replacement Demand
- Rural Electrification
- Conversion of overhead caballing to underground caballing

Increase in Power demand growth

- Fastest growing large economy of the world
- Increase in per capita consumption which is still 1/3rd of global average
- Urbanization & Industrialization
- Private capex

Government Initiatives & Favoring Policies

- Improving Financial health of state discoms
- High budgetary allocation of ~₹ 11.2 Tn towards infrastructure development
- Shift of policy from populist approach to capitalistic approach
- Thrust on Renewable energy

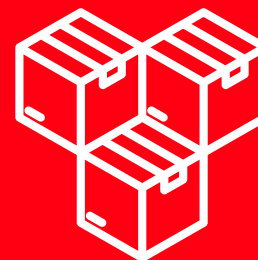
Export Opportunities

- Global GDP to be 2x of current \$ 100 trillion by 2040
- China+1 , favoring Indian suppliers
- Opening up of western markets

GROWTH STRATEGY

Product Portfolio Expansion:

Addition of differentiated products



Operational efficiency:

Improvement in productivity resulting in cost leadership



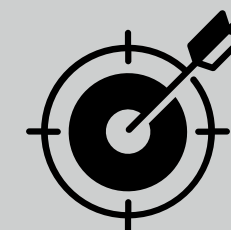
Increasing share of Exports market:

Focus on entering newer markets



Focusing on New segments with better margin profile:

Segment such as Renewable energy , Electric Vehicle , etc. to be in focus



Continued investment in People, Product and Plant:

Investment in our core assets to bring overall growth and development



MANAGEMENT



LEADERSHIP TEAM

“



ASHISH MANGAL

Managing Director

Experience : 29 Years

- Aged 49 years, he is a second-generation entrepreneur having joined the business in 1995 after completing his graduation.
- Since then, he has been hands on in managing the affairs of the company leading the operations to a multi fold increase in scale of business and organization building.
- Has gained over 29 years rich experience in the power cable & conductor industry
- Throughout his tenure, he has navigated all crucial aspects of the business, including Production, Finance, Marketing and Customer Relationships
- Solely focused on managing business of Dynamic Cables
- A proactive member of reputed organisations like CII, Entrepreneurs Organisation (EO), Young Indians (YI) Jaipur Chapter, TIE, RAIN (Rajasthan Angel Investors Network), PHD Chamber of Commerce & Industry, IEEMA (Corporate Member), CACMAI (Corporate Member)

BOARD OF DIRECTORS



RAHUL MANGAL

Chairman and Non-Executive Director
MD at Mangal Electrical Industries Ltd,
manufacturer of CRGO Laminates



BHARAT MOOSSADDEE

Independent Director
Worked with premier organizations
at various senior positions



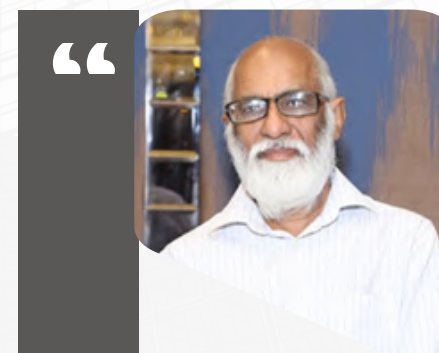
SAURAV GUPTA

Independent Director
Promoter and Director of Bella
Casa Fashion & Retail Ltd.



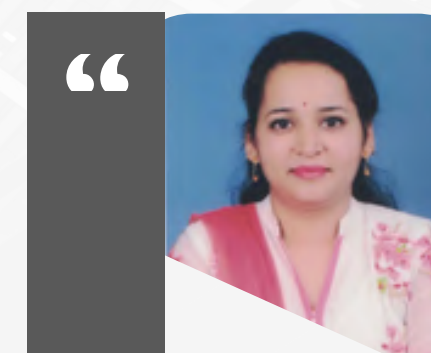
SUMER SINGH PUNIA

Non-Executive Director
Has 29+ experience in the field of taxation



ASHOK KUMAR BHARGAVA

Independent Director
Ex GM SIDBI



SHWETA JAIN

Independent Director
Startup Entrepreneur

ADVISORY BOARD

“



Govind Saboo

- A Chartered Accountant and founder of Srujan Alpha Capital Advisors (SEBI registered Category-I Merchant Banker).
- He advises the company on capital planning and allocation, corporate governance & investor communication.
- He has 19+ years of experience in corporate and capital market advisory.

“



Ravindra Jain

- In his corporate experience of over 41 years across industries, has set up and spearheaded large green-field businesses from start-to-sustainable.
- He is advising the company on business development, exports & other aspects of business.
- He is an Electrical Engineer and PGDM (MBA) from IIM, Ahmedabad.

KEY MANAGEMENT TEAM

Murari Lal Poddar

Experience: 25 years

Chief Financial Officer
(CFO)

Naina Gupta

Experience: 7 years

Company Secretary
& Compliance Officer

Manavsalan Srinivasan

Experience: 35 years

Vice President
(Marketing)

Ashok K. Sharma

Experience: 20 years

Vice President
(Marketing)

Suresh Kadam

Experience: 26 years

Vice President
(Marketing & Sales)

Shalu Mangal

Experience: 15 years

Vice President
(Accounts)

Surendra R. Shah

Experience: 35 years

Consultant
(US Market)

Harnath Singh Bhati

Experience: 22 years

AVP
(Engineering)

Jitender Kumar Sharma

Experience: 16 years

AVP
(Operations)

Aditi Mangal

Experience: 6 years

Head HR &
Communications

Ashijeet Chaterjee

Experience: 37 years

Plant Head 1

Anil Kumar Bhati

Experience: 18 years

Plant Head 3

Shah Sulabhkumar

Experience: 16 years

Plant Head 4

GROWTH WITH RESPONSIBILITIES



OUR ESG COMMITMENTS

At Dynamic Cables Ltd., we are pro actively committed to grow responsibly and sustainably, integrate ESG program with our business strategy to thrive and succeed inclusively.

Our largest manufacturing plant at Reengus is rated as GreenCo Broze by CII Godrej GBC

ENVIRONMENTAL

The 4 pillars of our environmental policies are



SOCIAL

The 4 pillars of our social and CSR strategy are



GOVERNANCE

The 4 pillars of our corporate governance policies are



CSR INITIATIVES



SAFE HARBOR

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This presentation contains certain forward-looking statements relating to the business, financial performance, strategy and results of the Company and/ or the industry in which it operates. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts, sometimes identified by the words including, without limitation "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements, including those cited from third party sources, contained in this presentation are based on numerous assumptions and are uncertain and subject to risks. A multitude of factors including, but not limited to, changes in demand, competition and technology, can cause actual events, performance or results to differ significantly from any anticipated development. Neither the Company nor its affiliates or advisors or representatives nor any of its or their parent or subsidiary undertakings or any such person's officers or employees guarantees that the assumptions underlying such forward-looking statements are free from errors nor does either accept any responsibility for the future accuracy of the forward-looking statements contained in this presentation or the actual occurrence of the forecasted developments. Forward-looking statements speak only as of the date of this presentation and are not guarantees of future performance. As a result, the Company expressly disclaims any obligation or undertaking to release any update or revisions to any forward-looking statements in this presentation as a result of any change in expectations or any change in events, conditions, assumptions or circumstances on which these forward-looking statements are based. Given these uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements.

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THANK YOU



Dynamic Cables Limited

(Govt. Recognized Two Star Export House)

(An ISO 9001:2015 , ISO 14001:2015 & ISO 45001:2018 Certified Company)

Contact - investor.relations@dynamiccables.co.in

Website - www.dynamiccables.co.in

